



“JP” Hanley, President

TBM 700 Newsletter

September 2005

Welcome to our bimonthly update of the Socata TBM 700 market. During the previous two months the following TBM 700's have been sold:

YR.	S/N	A/F	ENG	MDL	EFIS	MFD	GPS	R/D	Wx	P	I	DH	AIR	ASK \$
1991	008	3,270	193	“A”	No	No	KLN-90	Yes	No	7	7	No	Yes	\$1.495
1992	053	1,700	60 SHS	“A”	Yes	No	Garmin 530's	Yes	No	8	7	Yes	Yes	\$1.525
1998	138	1,600	100 SHS	“A”	Yes	No	KLN-90B	Yes	No	7	7	No	Yes	\$1.660
2000	169	670	670	“B”	Yes	KMD-850	KLN-90B	Yes	No	8	8	No	Yes	\$2.100
2003	279	80	80	“C1”	Yes	KMD-850	Garmin 530's	Yes	No	9+	9	P/S	Yes	\$2.150

Legend:

S/N = Serial Number	R/D = Radar	P/S = Prop Strike
A/F = Airframe Hours	P = Paint	↑ = Price Increased
ENG = Engine Hours	I = Interior	↓ = Price Reduced
MDL = Model	DH = Damage History	+ = New to Market
S/S = Stormscope	Air = Freon Air	
MFD = Multifunction Display	Wx = Weather Uplink	

The following TBM 700's are currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
TBM	700A		Small door	
1991	020	1,948	Dual Garmin 530's, IHAS-8000, Wx Uplink, Freon Air	\$1,575,000
1992	024	3,427	EFIS, Garmin 530/430, Freon Air, recent HSI, New P&I	\$1,375,000+
1992	027	1,982	EFIS, MX-20 MFD, TCAS, TAWS, Dual Garmin 530's	\$1,695,000*
1993	089	2,588	EFIS, KMD-850 MFD, KLN-90B GPS, WX-1000, NDH	\$1,650,000
1992	092	816	1-owner, non EFIS, SB-14261 c/w, KLN-90B, Radar	\$1,650,000
1995	098	1,765	EFIS, Garmin 530, SB-14261 c/w, Gear Up 1999, No Air	\$1,475,000
1996	113	1,430	EFIS, Garmin GNS-430, MX-20 MFD, Real time Wx	\$1,750,000
1999	141	1,700	EFIS, KMD-850, Wx uplink, Freon Air, KLN-90B	\$1,790,000
TBM	700B		Large door	
1999	150	1,195	EFIS, KMD-850, EGPWS, Wx Uplink, Skywatch, Air	\$1,850,000
2000	164	750	EFIS, Dual GNS-430's, Flightmax 750 MFD, Skywatch	\$1,995,000
2000	166	1,400	EFIS, KLN-90B, RDR-2000, Freon Air, No Damage	\$1,950,000
2000	171	580	EFIS, Argus 7000, Skywatch, WX-1000, 02 generators	\$2,095,000
2000	176	1,005	EFIS, KLN-90B GPS, RDR-2000, Gas 02, Freon Air,	\$1,900,000↓
2001	185	1,090	EFIS, Dual Garmin 530's, WX-1000, Pilot Door, Gas 02	\$2,100,000
2001	191	430	EFIS, KMD-850 MFD, Wx Uplink, KLN-90B, Gas 02	\$1,975,000

2001	192	990	EFIS, KMD-850 MFD, Garmin 530, Skywatch, WX-1000	\$1,900,000+
2001	199	1750	EFIS, Dual Garmin 430's, Skywatch, Gas 02, RDR-2000	\$1,995,000
2002	215	760	EFIS, Garmin 530's, KMD-850, WX-1000, Gas 02, Air	\$2,095,000↓*
2002	217	385	EFIS, Dual Garmin 530's, MX-20 MFD, Dual GTX-327	\$2,100,000↓
2002	225	300	EFIS, Dual Garmin 530's, KMD-850, Skywatch HP, S/S	\$2,100,000+
2002	234	400	EFIS, Garmin 530's, KMD-850, Skywatch, Pilot Door	\$2,295,000*
2002	237	720	EFIS, KMD-850, EGPWS, TCAS, KLN-90B, Freon Air	\$2,050,000
2002	239	950	EFIS, Dual Garmin 530's, KMD-850, EGPWS, Skywatch	\$2,250,000
2002	243	600	EFIS, Garmin 530's, KMD-850 w/EGPWS, WX-500	\$2,100,000
<u>TBM</u>	<u>700C1</u>		<u>European Certified</u>	
2003	244	780	EFIS, Garmin 530's, KMD-850 MFD, S/S, Freon Air	\$2,095,000↓
<u>TBM</u>	<u>700C2</u>		<u>Increased Gross Weight – 7,430 lbs MRAMP</u>	
2003	246	450	EFIS, Garmin 530's, IHAS-8000, Wx-Uplink, GTX-327	\$2,450,000
2003	257	398	EFIS, Dual Garmin 530's, IHAS-8000, Wx-Uplink, NDH	\$2,395,000*↓
2003	261	310	EFIS, Dual Garmin 530's, IHAS-8000, radar, CD Player	\$2,495,000
2003	275	150	EFIS, Dual Garmin 530's, IHAS-8000, radar, stormscope	\$2,495,000
2004	281	250	EFIS, Dual Garmin 530's, KMD-850 MFD, TAWS, S/S	\$2,495,000

***Owned or exclusively represented by Corporate AirSearch Int'l., Inc.**

The annual convention for the TBM 700 is being held on October 12th through October 15th this year in Hilton Head, South Carolina. If you have not attended this convention you should definitely do so as it is an ideal opportunity to learn more about the TBM 700 and mingle with other owners. I will be attending the convention this year and would like to thank my supporters who made this possible.

The TBM 700 "A" market has dwindled down to only 8 aircraft for sale. Buyers have seen the value in buying the best built single engine turbine aircraft in the world over buying the competitors. The adage "you get what you pay" for comes to mind. If you are flying in IFR conditions with your family and/or friends on board on a TBM you can feel confident that from the ground floor up this aircraft was built as a turboprop using the same computer software and technology that are utilized to manufacturer commuter and commercial airliners. Or would you prefer to save some money but not have the confidence or safety factor that is built into the TBM compared to the competitions.

The forth quarter has arrived and we are expecting brisk sales until the end of this year. With fuel prices at all time highs prospective buyers are considering the less thirsty PT6A-64 installed on the TBM compared to the gas guzzlers like the King Air, Conquest and Citation. If you are waiting on the sidelines because you are concerned that the very light jet will corner the market and decrease the value of the TBM 700 you need to wake up and smell the coffee. The very light jets are not going to have the range, the price will continue to increase (remember the \$850,000 Eclipse now priced at \$1,300,000 soon to be \$2,000,000+) and the maintenance on these aircraft is going to be expensive as you have double hot sections and overhauls. If you want a late model aircraft purchase a TBM 700C2 model which offers 800 lbs of payload with full fuel and is available today not 1 to 3 years from now. With only five pre-owned "C2" models for sale selection is limited so now is the time to buy.

Please take a moment to visit our website at www.caijets.com to learn more about the TBM 700 and view the following TBM 700's we have for sale.

	<u>Price:</u>
• 1992 Socata TBM 700A, S/N 027	\$1.695
• 2002 Socata TBM 700B, S/N 215	\$2.095
• 2002 Socata TBM 700B, S/N 234	\$2.295
• 2003 Socata TBM 700C, S/N 257	\$2.395

If you know of someone who is interested in receiving our newsletter please have him or her sign up by visiting our website at www.cajets.com or send an email to jp@cajets.com. If you are ready to take the next step to purchase a TBM 700 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Thank you,



James P. Hanley
President

If you would like to be removed from our newsletter please email jp@cajets.com with "remove" in the subject line