



# TBM 700 Newsletter

September 2003

Welcome to our bimonthly update of the Socata TBM 700 market. During the previous two months the following TBM 700's have been sold:

YR.	S/N	A/F	ENG	MDL	EFIS	MFD	GPS	S/S	R/D	P	I	DH	AIR	ASK \$
1992	24	3,373	3,373	"A"	Yes	No	KLN-90B	No	Yes	6	6	Yes	Yes	\$1.000
2001	209	150	150	"B"	Yes	KMD-850	KLN-90B	Yes	Yes	9	9	No	Yes	\$2.250
2002	213	200	200	"B"	Yes	No	Garmin 530's	Yes	Yes	9	9	No	Yes	\$2.395

## Legend:

S/N = Serial Number	R/D = Radar	↑ = Price Increased
A/F = Airframe	P = Paint	
ENG = Engine	I = Interior	
MDL = Model	DH = Damage History	
S/S = Stormscope	Air = Freon Air	
MFD = Multifunction Display	↓ = Price Reduced	

## The following is a list of TBM 700's currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
<b><u>TBM</u></b>	<b><u>700A</u></b>		<b><u>Small door</u></b>	
1991	002	2,300	1460 TSN, No EFIS or Air, new P&I to cust. Specs	\$1,560,000↑
1991	007	3,020	0 SMOH, GNS-530, Skywatch, Excellent P&I, NDH	\$1,695,000
1991	013	2,000	Dual Garmin 430's, Radar, S/S, 10-year c/w 10/01	\$1,575,000↑
1991	016	3,182	589 SMOH, GNS-530, Skywatch, New P&I 2001	\$1,399,000*
1991	021	1,450	100 SHS, EFIS, Garmin 530, RDR-2000, No Freon	\$1,595,000
1992	049	2,391	EFIS, IHAS 8000, BFG Skywatch, Freon Air, NDH	\$1,660,000
1993	086	1,257	No EFIS or Air, GNS-430, Skywatch, Gear O/H 6/02	\$1,595,000↓
1995	107	2,000	EFIS, KLN-90B, KMD-850, New Paint 2002, Skywatch	\$1,695,000*
1997	118	1,050	EFIS, Garmin 530/430, S/S, New P&I, Freon Air, NDH	\$1,825,000↓
1999	141	1,390	EFIS, 1-owner, KMD-850, Freon Air, KLN-90B	\$1,925,000
<b><u>TBM</u></b>	<b><u>700B</u></b>		<b><u>Large door</u></b>	
1999	148	1,000	EFIS, Dual GNS-530, KMD-850, EGPWS, Skywatch	\$2,100,000
2000	161	350	Sandel EFIS, Dual Garmin 430's, Freon Air, 02 gen.	\$2,195,000
2000	164	410	EFIS, Garmin 430, P&I like new, O2 generators, Air	\$2,250,000↑
2000	166	1,000	EFIS, KLN-90B, RDR-2000, Freon Air, No Damage	\$2,250,000
2000	169	360	EFIS, KLN-90B, Freon Air, RDR-2000, NDH	\$2,300,000
2000	171	328	EFIS, Argus 7000, Skywatch, WX-1000, 02 generators	\$2,300,000

2000	175	600	EFIS, Dual Garmin 530's, Skywatch, Flightmax 750, A/C	\$2,050,000
2001	210	201	EFIS, KMD-850 w/EGPWS, GNS-430, Skywatch	\$2,175,000
2002	234	146	EFIS, KMD-850, Skywatch, Pilot Door, Garmin 530's	\$2,399,000*

**\*Owned or exclusively represented by Corporate AirSearch Int'l., Inc.**

We have now relocated our Executive offices to Ft. Lauderdale Executive Airport. If your travel plans have you landing in the area please let us know how we can be of assistance or stop by to visit with us. Our new address and contact numbers are listed below.

The last two months have see a steady increase in activity for the TBM 700 market and three TBM 700's were sold which is close to the average of two per month. There are 19 TBM's currently for sale. This is below the 10% threshold typically representative of a market reasonably balanced between buyers and sellers, however we are seeing more flexibility from present owners in terms of taking trades to facilitate a transaction.

The accelerated bonus depreciation has made new TBM 700 sales more attractive for late model TBM 700 buyers however one should consider that this bonus/accelerated depreciation at the end of a 7-year term will be identical to the straight line depreciation method with the exception of the cost of money. For a company that has an outstanding year they can use this bonus depreciation to offset their profit. If the bonus depreciation is not able to be used than a buyer may be better off purchasing a late model pre-owned TBM 700 over a brand new aircraft.

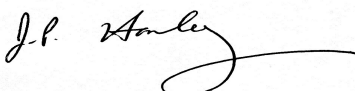
We would like to welcome the following new TBM 700 owners:

- Diamond Aircraft            1992 TBM 700, S/N 24    (Germany)
- Eugene Larkin                2002 TBM 700, S/N 209   (Ireland)
- Fred Parson                    2002 TBM 700, S/N 213   (U.S.)

Please visit our website at [www.CaiJets.com](http://www.CaiJets.com) to view pictures of the TBM 700's we have available for sale and lots more information on the TBM 700. If you know of someone who is interested in receiving our newsletter please have him or her click this link to [signup](#).

If you are ready to take the next step to purchase a TBM 700 please let us know. We can offer attractive financing packages and have the ability to takes trades. We look forward to hearing how we can be of assistance.

Thank you,

  
James P. Hanley  
President