



“JP” Hanley, President

TBM 700 Newsletter

November 2005

Welcome to our bimonthly update of the Socata TBM 700 market. During the previous two months the following TBM 700's have been sold:

YR.	S/N	A/F	ENG	MDL	EFIS	MFD	GPS	R/D	Wx	P	I	DH	RVSM	ASK \$
2000	164	750	750	“B”	Yes	Yes	Garmin 430's	Yes		8	8	No	No	\$1.995
2002	243	600	600	“B”	Yes	Yes	Garmin 530	Yes	Yes	8	8	No	No	\$2.100
2003	286	450	450	“C2”	Yes	YES	Garmin 530	Yes	Yes	9	9	No	Yes	\$2.395

Legend:

S/N = Serial Number	R/D = Radar	P/S = Prop Strike
A/F = Airframe Hours	P = Paint	↑ = Price Increased
ENG = Engine Hours	I = Interior	↓ = Price Reduced
MDL = Model	DH = Damage History	+ = New to Market
S/S = Stormscope	Air = Freon Air	
MFD = Multifunction Display	Wx = Weather Uplink	

The following TBM 700's are currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
TBM	700A		Small door	
1991	020	2,023	Dual Garmin 530's, IHAS-8000, Wx Uplink, Freon Air	\$1,575,000
1992	024	3,427	EFIS, Garmin 530/430, Freon Air, recent HSI, New P&I	\$1,250,000
1992	027	2,015	EFIS, MX-20 MFD, TCAS, TAWS, Dual Garmin 530's	\$1,695,000*
1993	089	2,662	EFIS, KMD-850 MFD, KLN-90B GPS, WX-1000, NDH	\$1,650,000
1992	092	816	1-owner, non EFIS, SB-14261 c/w, KLN-90B, Radar	\$1,650,000
1995	098	1,800	EFIS, Garmin 530, SB-14261 c/w, Gear Up 1999, No Air	\$1,475,000
1996	113	1,430	EFIS, Garmin GNS-430, MX-20 MFD, Real time Wx	\$1,750,000
1999	141	1,750	EFIS, KMD-850, Wx uplink, Freon Air, KLN-90B	\$1,790,000
TBM	700B		Large door	
1999	150	1,195	EFIS, KMD-850, EGPWS, Wx Uplink, Skywatch, Air	\$1,850,000
2000	166	1,400	EFIS, KLN-90B, RDR-2000, Freon Air, No Damage	\$1,950,000
2000	171	580	EFIS, Argus 7000, Skywatch, WX-1000, 02 generators	\$2,095,000
2000	176	1,100	EFIS, KLN-90B GPS, RDR-2000, Gas 02, Freon Air,	\$1,900,000
2001	185	1,150	EFIS, Dual Garmin 530's, WX-1000, Pilot Door, Gas 02	\$2,100,000
2001	191	477	EFIS, KMD-850 MFD, Wx Uplink, KLN-90B, Gas 02	\$2,025,000
2001	192	990	EFIS, KMD-850 MFD, Garmin 530, Skywatch, WX-1000	\$1,900,000
2001	195	430	EFIS, Dual Garmin 430's, Skywatch, GTX 330 mode S	\$1,995,000+
2001	199	1750	EFIS, Dual Garmin 430's, Skywatch, Gas 02, RDR-2000	\$1,950,000↓

2002	215	760	EFIS, Garmin 530's, KMD-850, WX-1000, Gas 02, Air	\$2,095,000*
2002	217	400	EFIS, Dual Garmin 530's, MX-20 MFD, Dual GTX-327	\$2,100,000
2002	225	300	EFIS, Dual Garmin 530's, KMD-850, Skywatch HP, S/S	\$2,100,000
2002	234	425	EFIS, Garmin 530's, KMD-850, Skywatch, Pilot Door	\$2,295,000*
2002	237	720	EFIS, KMD-850, EGPWS, TCAS, KLN-90B, Freon Air	\$2,050,000
2002	239	950	EFIS, Dual Garmin 530's, KMD-850, EGPWS, Skywatch	\$2,250,000
<u>TBM</u>	<u>700C1</u>		<u>European Certified</u>	
2003	244	780	EFIS, Garmin 530's, KMD-850 MFD, S/S, Freon Air	\$2,095,000
<u>TBM</u>	<u>700C2</u>		<u>Increased Gross Weight – 7,430 lbs MRAMP</u>	
2003	246	548	EFIS, Garmin 530's, IHAS-8000, Wx-Uplink, GTX-327	\$2,450,000
2003	257	420	EFIS, Dual Garmin 530's, IHAS-8000, Wx-Uplink, NDH	\$2,395,000*
2003	261	310	EFIS, Dual Garmin 530's, IHAS-8000, radar, CD Player	\$2,395,000↓
2003	275	220	EFIS, Dual Garmin 530's, IHAS-8000, radar, stormscope	\$2,495,000
2003	281	250	EFIS, Dual Garmin 530's, KMD-850 MFD, TAWS, S/S	\$2,495,000
2003	284	495	EFIS, Dual Garmin 530's, KMD-850, Pilot Door, Iridium	\$2,495,000+
2004	315	300	EFIS, Dual Garmin 530's, KMD-850 MFD, TAWS, S/S	\$2,425,000

*Owned or exclusively represented by Corporate AirSearch Int'l., Inc.

With the end of 2005 rapidly approaching now is the ideal time to acquire a TBM 700 to utilize the tax and depreciation benefits against any company profits for the year. We know there are some fence sitters that are waiting for the very light jets to emerge but if I were spending \$1.5 to \$2.0+ on an aircraft I would not want to be one of the early ones in the game. While you may benefit from a lower acquisition price this could potentially be offset by a decrease in value should the support network - customer service, parts availability, maintenance, etc. not be up to industry standards. Also there are growing pains during the first several years of a new aircraft where improvements and aerodynamic changes occur do to reports from owners/pilots and maintenance facilities informing the manufacturer of airworthy issues. Considering that Socata has been manufacturing aircraft since 1911 and delivered the first TBM 700 in 1990 (15 years ago) you can be assured that Socata will be around for decades to come. With a large support network and parts availability you can expect excellent customer service in the U.S. and around the world. I am certain that over the next year there will be improvements to the TBM 700 enabling it to compete with the lights jets but still offering a lower direct operating cost.

Please take a moment to visit our website at www.caijets.com to learn more about the TBM 700 and view the following TBM 700's we have for sale.

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|---------------------------------|---------------|
| | Price: |
| • 1992 Socata TBM 700A, S/N 027 | \$1.695 |
| • 2002 Socata TBM 700B, S/N 215 | \$2.095 |
| • 2002 Socata TBM 700B, S/N 234 | \$2.295 |
| • 2003 Socata TBM 700C, S/N 257 | \$2.395 |

If you know of someone who is interested in receiving our newsletter please have him or her sign up by visiting our website at www.caijets.com or send an email to jp@caijets.com. If you are ready to take the next step to purchase a TBM 700 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Thank you,

A handwritten signature in black ink, appearing to read "J.P. Hanley", with a long, sweeping underline that extends to the right.

James P. Hanley
President

If you would like to be removed from our newsletter please email jp@caijets.com with "remove" in the subject line