



“JP” Hanley, President

TBM 700 Newsletter

May 2004

Welcome to our bimonthly update of the Socata TBM 700 market. During the previous two months the following TBM 700's have been sold:

YR.	S/N	A/F	ENG	MDL	EFIS	MFD	GPS	S/S	R/D	Wx	P	I	DH	AIR	ASK \$
1991	002	2,300	0 SHS	“A”	No	No	KLN-94	No	Yes	No	9	9	Yes	No	\$1.560
1991	013	2,000	0 SHS	“A”	No	No	Garmin-430's	Yes	Yes	No	8	8	No	Yes	\$1.550
1991	016	3400	800	“A”	No	No	Garmin-530	Yes	Yes	Yes	9	9	Yes	Yes	\$1.350
2002	227	266	266	“B”	Yes	IHAS-8000	Dual 530's	Yes	Yes	Yes	9	9	No	Yes	\$2.175

Legend:

S/N = Serial Number	R/D = Radar	↑ = Price Increased
A/F = Airframe Hours	P = Paint	↓ = Price Reduced
ENG = Engine Hours	I = Interior	
MDL = Model	DH = Damage History	
S/S = Stormscope	Air = Freon Air	
MFD = Multifunction Display	Wx = Weather Uplink	

The following TBM 700's are currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
TBM	700A		Small door	
1991	004	1,130	400 SHS, Sandel EFIS Garmin 430, New interior 1999	\$1,450,000↓
1991	007	3,020	0 SMOH & SB-14261, GNS-530/430, Skywatch, NDH	\$1,695,000
1991	013	2,000	Dual Garmin 430's, Radar, 10-year c/w 10/01, SB-14261	\$1,550,000
1992	029	5,200	2,400 SMOH, EFIS, Garmin 530, Skywatch, FlightMax	\$1,550,000
1992	038	1,186	1-owner snw, No EFIS, 10-year inspection complied with	\$1,590,000
1992	046	1,196	Garmin GNS-430/530, EHSI-40, WX-1000, Skywatch	\$1,695,000
1992	049	2,391	EFIS, 0 SHS & SB-14261 IHAS 8000, BFG Skywatch	\$1,660,000
1993	069	1,500	No EFIS, 1-owner snw, KLN-90, GPS, Damage history	\$1,650,000
1993	091	820	No EFIS or Air, Argus 5000, 10-year/annual - March 04	\$1,550,000
1995	098	1,710	EFIS, Garmin 530, SB-14261 c/w, new P&I, Gear Up 1999	\$1,695,000
1994	102	1,600	EFIS, Argus 5000CE, KMD-850, WX-1000E, KLN-90B	\$1,775,000
1995	107	2,000	“0” SHS & SB-14261, EFIS, KMD-850, New Paint 2002	\$1,699,000*
1999	141	1,535	EFIS, KMD-850, Wx uplink, Freon Air, KLN-90B	\$1,850,000↓
TBM	700B		Large door	
1999	148	1,300	EFIS, Dual GNS-530, KMD-850, EGPWS, Skywatch	\$2,100,000
2000	161	432	Sandel EFIS, Dual Garmin 430's, Freon Air, 02 generators	\$1,995,000
2000	166	1,200	EFIS, KLN-90B, RDR-2000, Freon Air, No Damage	\$2,250,000
2000	169	500	EFIS, KLN-90B, Freon Air, RDR-2000, NDH	\$2,150,000↓

2000	171	328	EFIS, Argus 7000, Skywatch, WX-1000, 02 generators	\$2,300,000
2000	175	635	EFIS, Dual Garmin 530's, Skywatch, Flightmax 750, A/C	\$2,050,000
2001	185	720	EFIS, Dual Garmin 530's, WX-1000, Pilot Door, Gas 02	\$2,300,000
2000	198	525	EFIS, Garmin-530's, KMD-850 MFD w/ EGPWS, ECTM	\$2,250,000
2001	207	446	EFIS, IHAS-8000, KLN-90B, WX-1000E, BF Skywatch	\$2,125,000
2001	210	281	EFIS, KMD-850 w/EGPWS, GNS-430, Skywatch, NDH	\$2,075,000*
2001	217	210	EFIS, Dual Garmin GNS-530's, KMD-850, Skywatch	\$2,150,000
2002	228	506	EFIS, Garmin 530's, KMD-850, EGPWS, WX-500	\$2,100,000↓
2002	234	235	EFIS, Garmin 530's, KMD-850, Skywatch, Pilot Door	\$2,295,000*
TBM	700C1		European Certified	
2003	279	25	EFIS, Garmin 530's, KMD-850, Warranty, Like New	\$2,400,000
TBM	700C2		Increased Gross Weight – 7,430 lbs MRAMP	
2003	250	140	EFIS, Garmin 530's, IHAS-8000, Pilot Door, Warranty	\$2,550,000
2003	255	346	EFIS, IHAS-8000, Garmin 530's, weather uplink, warranty	\$2,500,000
2003	274	100	EFIS, Garmin-530's, IHAS-8000, weather uplink, warranty	\$2,686,650

*Owned or exclusively represented by Corporate AirSearch Int'l., Inc.

With the Federal Reserve now discussing the possibility of an increase in interest rates at their next interest rate policy meeting and with the accelerated/bonus depreciation due to expire at year end we see activity in the TBM 700 market increasing and expect more TBM sales in the third and fourth quarters. There is still a good selection of pre-owned TBM's to choose from presently but as some of these aircraft are sold and others are withdrawn from the market there will be less aircraft available with more buyers looking to purchase an aircraft while interest rates are still at all time lows. For new buyers the fourth quarter may be the last opportunity to take advantage of the accelerated/bonus depreciation.

If you have been waiting to make the jump into a TBM 700 now is the time to act before prices and interest rates increase.


We would like to welcome the following new TBM 700 owners:

- Mr. Herbert Jordan 1991 TBM 700, S/N 013

You can view pictures and detailed spec sheets on TBM 700 serial numbers 107, 210, and 234 that CAI has exclusively for sale by visiting our website at www.caijets.com. If you know of someone who is interested in receiving our newsletter please have him or her sign up by visiting our website or sending an email to jp@caijets.com.

If you are ready to take the next step to purchase a TBM 700 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Thank you,


James P. Hanley
President