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TBM 700/850 Newsletter

March 2009

Welcome to our bimonthly update of the Socata TBM 700/850 market. During the previous two months the following TBM's have been sold:

YR.	S/N	MDL	A/F	ENG	EFIS	MFD	GPS	P/D	Wx	P	I	DH	RVSM	Price
1991	002	"A"	2400	1200	No	Yes	Garmin 530	No	No	8	8	No	No	\$1.250
1999	153	"B"	1,040	1,040	Yes	Yes	KLN-90B	No	Yes	8	8	No	No	\$1.749*
2002	222	"B"	850	850	Yes	Yes	Garmin 530s	No	Yes	8	8	No	Yes	\$1.680
2003	271	"C2"	950	950	Yes	Yes	Garmin 530s	No	Yes	8	8	No	No	\$1.950
2005	320	'C2"	790	790	Yes	YES	Garmin 530s	No	Yes	9	9	No	Yes	\$2.150*
2006	351	"850"	559	559	Yes	Yes	Garmin 530s	No	Yes	9	9	No	Yes	\$2.200

Legend:

S/N = Serial Number	P/D = Pilot Door	P/S = Prop Strike
A/F = Airframe Hours	P = Paint	T/T = Traffic & Terrain
ENG = Engine Hours	I = Interior	GMX = GMX-200
MDL = Model	DH = Damage History	↑ = Price Increased
S/S = Stormscope	Air = Freon Air	↓ = Price Reduced
MFD = Multifunction Display	Wx = Weather Uplink	+ = New to Market
* = Asking Price at time of Sale		P/D = Pilot Door

The following TBM 700's are currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
TBM	700A		Small door	
1991	004	2,309	Garmin G600, GMX-200, Garmin 530/430, New P&I	\$1,550,000
1991	019	3,197	115 SOH, EFIS, KLN-90B, New P&I 2003, Oxy system	\$1,650,000
1991	022	2,442	610 SHS, Dual Garmin GNS-480, GMX-200 MFD, TAS	\$1,500,000
1991	025	2,988	EFIS, Dual Garmin 530s, GMX-200 w/charts, Skywatch	\$1,475,000
1992	030	3,800	0 SMOH, Garmin 530, Sandel HSI, GTX 327, No EFIS	\$1,590,000+
1992	053	2,525	EFIS, Dual Garmin 530's, GTX-300, WX-500, TAWS	\$1,495,000*
1992	063	3,092	2,831 Engine, KLN-90, GTX-330, No EFIS or Freon Air	\$1,150,000
1993	067	3,250	250 SMOH, Garmin 430, Ryan TCAD, WX-1000, NDH	\$1,499,000↓*
1993	069	1,695	255 SHS, non-EFIS, KLN-90, WX-1000, New P&I 2005	\$1,475,000
1995	097	1,785	Non-EFIS, Garmin 530/430, Skywatch, WX-500, Freon	\$1,695,000
1995	098	2,370	EFIS, Garmin 530/430, GMX-200, No A/C, damage	\$1,595,000
1997	123	2,200	EFIS, GMX-200 MFD, Garmin 530/430, Propeller Strike	\$1,550,000

TBM	700B		Large door	
1999	148	1,405	EFIS, Dual Garmin 530s, GMX-200 MFD T/T, Wx-500	\$1,750,000+
1999	150	1,900	EFIS, Garmin 430, GMX-200 MFD, KLN-90B, Skywatch	\$1,750,000
1999	152	725	EFIS, Garmin 530/430, GAD 42 roll steer, Skywatch HP	\$1,685,000
1999	154	1,390	EFIS, Garmin 530/430, GMX-200, GDL-69A, GTX-330	\$1,675,000
1999	155	1,903	172 SHS, KMD-850, TAS/TAWS, Fresh Annual & Gear	\$1,450,000↓
2000	164	1,490	EFIS, Dual Garmin 430's, GMX-200 MFD, EGPWS, S/S	\$1,895,000
2000	166	1,650	EFIS, KLN-90B, RDR-2000, Freon Air, No Damage	\$1,765,000
2001	182	1,048	1-owner, EFIS, Dual Garmin 530s, GMX-200, RVSM	\$1,800,000↓
2001	193	955	EFIS, Garmin 530/430, IHAS8000 T/T, Skywatch TCAD	\$1,925,000
2001	198	1,780	EFIS, Garmin 530s, GMX-200, Skywatch, WX-1000E	\$1,575,000+↓
2001	203	1,400	EFIS, Dual Garmin 530's, KMD-850 w/ EGPWS, Traffic	\$1,550,000+
2002	215	1,237	EFIS, Garmin 530s, KMD-850 MFD, EGPWS, Skywatch	\$1,750,000+
2002	219	1,240	EFIS, Garmin 530/430, KMD-850 MFD, Skywatch, S/S	\$1,750,000
2002	223	1,040	EFIS, Dual Garmin 530s, KMD-850 MFD, EGPWS, Wx	\$1,775,000*↓
2002	227	820	EFIS, Dual Garmin 530s, IHAS-8000 w/ TAS & TAWS	\$1,875,000
2002	232	930	EFIS, RVSM, IHAS-8000 w/T/T, KLN-90B, S/S, NDH	\$1,925,000
2002	235	1,875	EFIS, Dual Garmin 530's, KMD-850 MFD, Skywatch	\$1,695,000
2002	238	850	EFIS, Garmin 530W's, KMD-850, EGPWS, WX-500	\$1,875,000
2002	241	1,197	RVSM, EFIS, Garmin 530s, GMX-200 MFD, DAMAGE	\$1,550,000↓
TBM	700C2		Increased Gross Weight – 7,430 lbs MRAMP	
2003	249	680	EFIS, Dual Garmin 530s, KMD-850, RVSM, 850 Stacks	\$2,095,000+
2003	253	260	EFIS, Dual Garmin 530s, IHAS-8000, DVD, BF WX-500	\$2,300,000+
2003	255	1,293	EFIS, Dual Garmin 530s, GMX-200 TAWS/TAS, RVSM	\$1,995,000+
2003	258	925	EFIS, Dual Garmin 530s, KMD-850, Skywatch, RVSM	\$2,300,000
2003	259	1,500	EFIS, Dual Garmin 530's, GMX-200 MFD, GTX-327	\$2,200,000
2003	261	410	EFIS, Dual Garmin 530, IHAS-8000, Air, Dual GTX-327	\$2,350,000
2003	270	899	1-owner, Pilot Door, EFIS, Dual Garmin 530, IHAS-8000	\$1,995,000*+
2004	274	855	EFIS, Dual Garmin 530s, KMD-850 MFD, T/T, WX-500	\$2,275,000
2004	275	640	EFIS, Dual Garmin 530s, KMD-850 MFD, S/S, Skywatch	\$1,995,000↓
2004	278	850	EFIS, Dual Garmin 530s, IHAS-8000, KDR-510, NDH	\$1,975,000↓
2003	284	850	Pilot Door, EFIS, Dual Garmin 530s, IHAS-8000 T/T	\$2,150,000+
2004	285	990	EFIS, Dual Garmin 530, Pilot Door, EX-500 w/chartview	\$2,250,000
2004	287	1,200	Pilot Door, EFIS, Dual Garmin 530s, IHAS-8000 w T/T	\$2,225,000
2004	292	640	EFIS, Dual Garmin 530s, KMD-850, WX-500, RVSM	\$2,365,000
2004	298	850	EFIS, Dual Garmin 530s, GMX-200, WX-500, RVSM	\$2,100,000
2004	300	460	EFIS, RVSM, Pilot Door, Dual Garmin 530s, IHAS-8000	\$2,295,000↓
2004	306	870	Pilot Door, EFIS, Dual Garmin 530s, Skywatch, TAWS	\$2,050,000↓
2005	310	500	EFIS, Dual Garmin 530s, IHAS-8000, GTX 327/330	\$2,200,000
2005	314	460	RVSM, EFIS, Dual Garmin 530s, KMD-850, WX-500	\$2,450,000
2005	315	900	EFIS, Dual Garmin 530, GMX-200, TAS/TAWS, RVSM	\$2,195,000+
2005	326	580	EFIS, Dual Garmin 530s, IHAS-8000, RVSM, S/S, NDH	\$2,450,000+
2005	329	700	EFIS, Dual Garmin 530s, GMX-200 with TAS/TAWS	\$2,215,000+
TBM	850		Increased Performance - 315 to 320 KIAS	
2006	0356	580	Dual Garmin 530s, GMX-200 MFD, Skywatch, GTX-327	\$2,295,000↓
2006	0358	425	Pilot Door, Dual Garmin 530s, GMX-200, Traffic/Terrain	\$2,735,000
2006	0364	615	Pilot Door, EFIS, Dual Garmin 530's, RVSM, Damage	\$2,185,000↓
2006	0372	650	EFIS, Dual Garmin 530, GMX-200 T/T, RVSM, WX-500	\$2,399,000*

2007	0381	330	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,675,000
2007	0388	250	EFIS, Garmin 530s, New Paint, Damage Gear up landing	\$2,200,000
2007	0389	435	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,650,000
2007	0390	547	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,595,000+
2007	0393	600	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,695,000
2007	0396	430	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,690,000
2007	0397	485	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,495,000↓
2007	0400	300	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,495,000
2007	0401	391	Pilot Door, EFIS, Garmin 530s, GMX-200 MFD, RVSM	\$2,400,000+
2007	0410	290	1-Owner, EFIS-40, IHAS-8000, Dual Garmin 530, RVSM	\$2,725,000
2007	0420	140	EFIS, Dual Garmin 530s, GMX-200, one half Partnership	\$1,250,000*+
TBM	850		GARMIN G-1000 GLASS PANEL	
2008	0448	170	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,750,000+
2008	0452	100	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,800,000
2008	0469	80	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,700,000

***Owned or exclusively represented by Corporate AirSearch Int'l., Inc.**

- 1992 Socata TBM 700A S/N 053 \$1,495,000
- 1992 Socata TBM 700A S/N 067 \$1,499,000
- 2002 Socata TBM 700B S/N 223 \$1,775,000
- 2003 Socata TBM 700C2 S/N 270 \$1,995,000
- 2006 Socata TBM 850 S/N 372 \$2,399,000
- 2007 Socata TBM 850 S/N 420 \$1,250,000 (fifty percent share)
- 2008 King Air B200GT S/N BY-48 \$5,499,000
- 2009 Pilatus PC-12/47E S/N 1120 No Premium – Delivers June

Great News! While the housing market is still in turmoil we are beginning to see early signs of a recovery in the aircraft market. Over the last several weeks we have received more email and phone inquiries regarding the TBM 700/850's we have available for sale. While we may not be at the bottom yet buyers are starting to realize that there are some excellent opportunities out there and these deals will not last forever. You can not be a follower in this down market as those who go against the popular negative opinion of more "Doom and Gloom" to come will in the long run have the opportunity to buy a TBM today at a below market price before the rebound occurs. Once the media, your friends and colleagues announce that they see the end in sight these opportunities will have passed you by. The following information is provided by VREF which shows the current retail values of TBM's. You will note in the trend column there is no decrease in value for the TBM fleet where in past editions we have seen a downward trend. I guess I am the eternal optimist and know that nothing lasts forever, not even this recession which has been compared to the Great Depression. Everyone gets their turn and right now the buyers are at bat but soon enough the market will equal out.

Friday, March 27, 2009

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SOCATA TBM 700

PRICES INCLUDE: Dual King digital navcoms, 1750 SOH, like new P&I, TAWS B, clr rdr, strmscp, GPS, 3-ax AP, ADF, DME.

ADD-ONS (DED)
ENG RATE

\$RETAIL
50

PERFORMANCE & SPECS
Config

Sgl, trbopr, press

Fact Inst 2-tb EFIS	50,000
Freon air	20,000
Pilot Door	40,000
(No rdr)	-35,000
(Needs paint)	-14,000
(Needs int)	-16,000

Mx sts	7
Mx T.O. wt	6579 lbs
Cruise	291 kts
Range	1378 nm
T.O. run	1017 ft
T.O. (50ft)	2100 ft
Lndng roll	1181 ft
Wing span	39ft 11in
Length	34ft 3in
Height	13ft 1in

MODS/CONV	\$RETAIL	\$WHOLESALE
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ENGINE

P&W 700shp TBO 3000/3500
PT6A-64

Average Overhaul \$200,000

MARKET DATA & RECENT ADS

ADs = 03-26-06 seat belts; 05-20-24 fuse. skin; 06-22-11 elevator trim; 06-24-07 prop; 07-02-08 master cylinder; 07-03-16 elevator trim; 07-03-17 tail rivets; 07-04-13 MLG; 07-05-18 pulley; 07-06-04 flap rollpins; 07-06-11 vert stab; 07-06-14 prop cables; 07-09-07 NLG; 07-21-10 door handle; 07-23-07 MLG; 08-03-15 pilot door; 08-17-09 comp drive belt; 08-19-06 alt pulley; 08-19-10 emerg gear.

Demand Rating: B

YEAR	MODEL	SERIAL NO	%NEW	\$RETAIL	\$TREND	AFTT	\$/HR
<u>1991</u>	<u>TBM700</u>	2-30	95	1,225,000	◀▶	2,700	47
<i>SN 1 is a 1990 model.</i>							
<u>1992</u>	<u>TBM700</u>	31-75	86	1,250,000	◀▶	2,550	50
<u>1993</u>	<u>TBM700</u>	76-92	82	1,275,000	◀▶	2,400	54
<u>1994</u>	<u>TBM700</u>	93-95	65	1,300,000	◀▶	2,250	59
<u>1995</u>	<u>TBM700</u>	96-108		1,325,000	◀▶	2,100	65
<u>1996</u>	<u>TBM700</u>	109-112	61	1,350,000	◀▶	1,950	64
<u>1997</u>	<u>TBM700</u>	113-129	61	1,400,000	◀▶	1,800	72
<u>1998</u>	<u>TBM700</u>	130-140	61	1,450,000	◀▶	1,650	82
<i>SNs can be out of sequence due to new large door models.</i>							
<u>1999</u>	<u>TBM700B</u>	126, 129, 141-156	64	1,525,000	◀▶	1,500	95
<u>2000</u>	<u>TBM700B</u>	157-184	64	1,575,000	◀▶	1,350	80
<u>2001</u>	<u>TBM700B</u>	174, 178, 185-212	65	1,600,000	◀▶	1,200	92
<u>2002</u>	<u>TBM700B</u>	213-239, 241-243	66	1,650,000	◀▶	1,050	108
<u>2003</u>	<u>TBM700C2</u>	205, 240, 244-255, 257-273	71	1,900,000	◀▶	900	146
<u>2004</u>	<u>TBM700C2</u>	256, 274 304	72	1,950,000	◀▶	750	179
<u>2005</u>	<u>TBM700C2</u>	305-334	74	2,000,000	◀▶	600	230
<u>2006</u>	<u>TBM700C2</u>	335-345	78	2,100,000	◀▶	450	322

If you know of someone who is interested in receiving our newsletter please have him or her sign up by visiting our website at www.cajets.com or send an email to jp@cajets.com. If you are ready to take the next step to purchase a TBM 700/850 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Thank you,



James P. Hanley
President

If you would like to be removed from our newsletter please email jp@cajets.com with "remove" in the subject line