



CORPORATE
AIRSEARCH
INTERNATIONAL, INC.

TBM 700 Newsletter

July 2003

Welcome to our bimonthly update of the Socata TBM 700 market. During the previous two months the following TBM 700's have been sold:

YEAR	S/N	A/F	ENG	MDL	EFIS	MFD	GPS	S/S	R/D	P	I	DH	AIR	ASK \$
1992	053	1,450	5 SHS	"A"	Yes	No	GNS-530	Yes	Yes	9	8	Yes	Yes	\$1.625
1999	155	550	550	"B"	No	KMD-850	KLN-90B	Yes	Yes	9	9	No	Yes	\$2.000
2000	180	500	500	"B"	Yes	No	GNS-530/430	Yes	Yes	9	9	No	Yes	\$2.300
2001	190	600	600	"B"	Yes	IHAS-8000	KLN-90B	Yes	Yes	9	9	No	Yes	\$2.200

Legend:

S/N =	Serial Number	R/D =	Radar
A/F =	Airframe	P =	Paint
ENG =	Engine	I =	Interior
MDL =	Model	DH =	Damage History
S/S =	Stormscope	Air =	Freon Air
MFD =	Multifunction Display		

The following is a list of TBM 700's currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
<u>TBM</u>	<u>700A</u>		<u>Small door</u>	
1991	002	2,300	1460 TSN, No EFIS or Air, new P&I to cust. Specs	\$1,450,000
1991	013	2,000	Dual Garmin 430's, Radar, S/S, 10-year c/w 10/01	\$1,500,000
1991	016	3,182	589 SMOH, GNS-530, Skywatch, New P&I 2001	\$1,399,000*
1991	021	1,450	100 SHS, EFIS, Garmin 530, RDR-2000, No Freon	\$1,595,000
1991	024	3,373	Due for Engine Overhaul, 10-year, Prop, Actuators	\$1,150,000
1992	049	2,391	EFIS, IHAS 8000, BFG Skywatch, Freon Air, NDH	\$1,660,000
1993	069	1,274	1-owner snw, No EFIS, Freon, KLN-90A, RDS-82,	\$1,445,000*
1993	086	1,257	No EFIS or Air, GNS-430, Skywatch, Gear O/H 6/02	\$1,695,000
1995	107	2,000	EFIS, KLN-90B, KMD-850, New Paint 2002, Skywatch	\$1,695,000*
1997	118	1,050	EFIS, Garmin 530/430, S/S, New P&I, Freon Air, NDH	\$1,875,000
1999	141	1,390	EFIS, 1-owner, KMD-850, Freon Air, KLN-90B	\$1,925,000
<u>TBM</u>	<u>700B</u>		<u>Large door</u>	
1998	137	335	EFIS, Skywatch, Apollo MX-20 MFD, Freon Air	\$2,095,000
1999	148	1,000	EFIS, Dual GNS-530, KMD-850, EGPWS, Skywatch	\$2,100,000

2000	161	350	Sandel EFIS, Dual Garmin 430's, Freon Air, O2 gen.	\$2,195,000
2000	164	410	EFIS, Garmin 430, P&I like new, O2 generators, Air	\$2,150,000
2000	171	328	EFIS, Argus 7000, Skywatch, WX-1000, O2 generators	\$2,300,000
2001	209	150	EFIS, KMD-850, KLN-90B, gaseous oxygen, Freon	\$2,250,000
2002	213	200	EFIS, Garmin 530's, Skywatch, S/S, Freon, Simcom	\$2,395,000
2002	234	146	EFIS, KMD-850, Skywatch, Pilot Door, Freon Air	\$2,400,000

***Owned or exclusively represented by Corporate AirSearch Int'l., Inc.**

Activity has picked up significantly since our last newsletter. Buyers are starting to see the light at the end of the tunnel and realize that now is the time to purchase an aircraft before the inventory of pre-owned TBM's becomes slim which will make sellers less negotiable. We have two fine examples of TBM's on which we would encourage offers. The owner of S/N 16, that our company exclusively represents, will consider a twin-engine aircraft like a Piper Navajo, Chieftain, Cheyenne or even a P-Barron in trade and the owner of S/N 107 which we also exclusively represent has recently replaced his TBM with a Pilatus PC-12 and reduced his price from \$1.850 to \$1.695.

With financing costs at an all time low now is the time to buy an aircraft. Be a shrewd leader! By the time everyone else is ready to buy an aircraft the market will have already recovered and your opportunity will have flown by you quicker than a TBM at max cruise. Leaders will embrace the current market conditions and set the trend by which the rest will follow but at what price? The leaders will have purchased the pristine pre-owned TBM's at an ideal price while those who have waited for better conditions will not have as good a selection of aircraft and will spend more dollars.


We would like to welcome the following new TBM 700 owners:

- Barry Hemphill 1992 TBM 700, S/N 053 (Sold by Corporate AirSearch Int'l)
- Ron Carson 1999 TBM 700, S/N 155
- Corporate AirSearch 2000 TBM-700, S/N 180 (Resold to end user)
- Doug Bornstein 2000 TBM 700, S/N 190 (previously owned TBM 700S/N 49)

Please visit our website at www.tbm700.aero or www.CaiJets.com to view pictures of the TBM 700's we have available for sale and lots more information on the TBM 700. If you know of someone who is interested in receiving our newsletter please have him or her click this link to [signup](#).

If you are ready to take the next step to purchase a TBM 700 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Thank you,


James P. Hanley
VP Sales & Marketing